

The Nova Scotia Nature Trust “Dream Job” Could be Yours

Land Conservation Lead

Are you looking for an exciting, rewarding new career that will make a tangible, lasting difference for nature, and for Nova Scotians too? Possibly the most awesome job in Nova Scotia?

The Nature Trust is heeding the call for urgent global action to address the accelerating crises of biodiversity loss and climate change. We are ramping up land conservation efforts significantly, committed to doubling our protected areas (25 years of conservation) in just a few years. We are adding a new role to our team and seeking someone who can lead efforts to save Twice the Wild.

What did you do at work today? *“I saved one of Nova Scotia’s last great old growth forests! I helped to protect critical habitat for one of our most endangered animals!”*

You can be a nature-saving hero. A rainmaker for wild spaces. As Land Conservation Lead, your job is to protect Nova Scotia’s most unique and important natural areas, through private land conservation. You provide outreach and education for owners of Nova Scotia’s most ecologically significant lands, inspiring conservation action and helping landowners to fulfill their own wishes for the lands they love. You negotiate conservation land purchases for threatened ecological treasures, and encourage land donations, bequests and conservation easements. You foster strategic land conservation partnerships and work collaboratively with your team, government, Mi’kmaq, land trust and conservation and community partners.

The ideal candidate has a solid background in land conservation, experience with land trusts, protected areas, private land conservation, land securement/real estate, municipal planning and financial planning and taxation and knowledge of Nova Scotia’s conservation priorities and ecologically significant habitats and species.

Sounds amazing, but you don’t have the relevant skills, knowledge and experience?

We know that this is a unique and specialized role. We recognize that few people in the province, and even the country, have had the privilege of working in this field and acquiring this specific experience and expertise. So we’re looking for potential. Someone who would dive enthusiastically into this role and quickly excel as a land conservation high achiever.

Do you have what it takes?

- Passionate about land and nature conservation
- Genuine interest in working with landowners to protect their land for conservation
- A people-person who is diplomatic, professional and able to build relationships and inspire trust with diverse people and organizations
- A motivator—who can educate, engage and inspire land conservation action
- A mature, confident, creative negotiator who can find wins all around but is also patient, persevering and resilient
- Intelligent, love to learn, able to master complex and technical subjects and develop expertise quickly

- An excellent communicator, articulate and engaging with a wide range of audiences, from rural landowners, corporate leaders, government, Mi'kmaw, scientific and academic conservation partners, to legal, appraisal, real estate, survey, financial/tax, and ecological experts
- Entrepreneurial, driven, ambitious and able to thrive in a fast-paced, demanding environment
- Highly organized, systematic, detail-oriented and able to manage multiple, deadline driven projects simultaneously
- Collaborative--a team player who can bring diverse experts, staff, volunteers and partners together for strategic and creative action

You will be part of an enthusiastic, ambitious, inspiring and can-do organization, with a mission more relevant and urgent than ever. You'll be discovering amazing natural spaces and meeting landowners all across the province. You will be helping to protect *Twice the Wild* for Nova Scotia. You will be making a tangible, lasting difference for nature every single day, and protecting a natural legacy for generations to come.

Carpe diem and let your new adventure begin! Join the Nature Trust team today.

To express interest in this opportunity please [visit https://nsnt.ca/employment/](https://nsnt.ca/employment/) and follow the application instructions on that page.

If you have any questions, or require accommodation to participate in the recruitment process please contact Brittany Beale at bbeale@kbrs.ca.